



2013 Annual Meeting

June 12 - 14, 2013

Omni Interlocken Resort
500 Interlocken Boulevard
Broomfield, CO



Redefine Our Value To Our Membership...or Die

As the definition of value continues to evolve, the demand for exchanges to demonstrate their ability to create value of various forms for all members is increasing, and the question of how this value is identified, measured and communicated becomes paramount.

Beginning with a step back to ask ourselves, "what is the point of our exchanges anyway?", the 2013 IBEE Annual Conference will focus on redefining our value to our membership and managing the value we deliver.



Dates:	June 12-14, 2013	
Registration Fee:	IBEE Member Delegate	\$400
	Spouse/Companion	\$250
Accommodations:	<p>Omni Interlocken Resort 500 Interlocken Boulevard, Broomfield, CO 80021 Phone: (303) 438-6600 Fax: (303) 464-3250</p> <p>The four-diamond, award-winning OMNI Interlocken Resort welcomes you to a retreat into modern luxury. Nestled against the backdrop of the Rocky Mountains, this year-round Colorado resort offers a wealth of on-site pleasures. Experience hotel accommodations with the utmost in comfort and refinement. Guest will enjoy amenities including an iPod®/MP3 compatible alarm clock, in-room safes, telephone, complimentary high-speed internet access, complimentary self parking through the program dates, and a 20% discount on guest green fees.</p>	
Reservations:	<p>\$150/night (plus tax)</p> <p>Reservation Line: 1-800-843-6664, ask for “IBEE rate” or visit http://www.omnihotels.com/FindAHotel/DenverInterlocken/MeetingFacilities/IBEE6.aspx to make your reservations online.</p> <p>Deadline: Rates will be available until May 28, 2013 only. To ensure room availability, please make room reservations prior to this date. Nights available under this block are June 11–15 (with limited availability June 11 and 15)</p> <p>Check in: 3:00 p.m. Check out: 11:00 a.m.</p>	
Weather:	June:	Average High: 77° Average Low: 50°
Transportation:	Airport: Denver International Airport (33 miles from hotel)	
Dress Code:	Receptions/Business Sessions: Business Casual	

IBEE ANNUAL CONVENTION AGENDA

(schedule subject to change)

Wednesday, June 12, 2013

Welcome Reception 6:00 p.m. - 8:00 p.m. Lobby Court/Terrace

Thursday, June 13, 2013

Continental Breakfast 7:30 a.m. - 8:30 a.m. Garden Foyer A

Icebreaker & Introductions 8:00 a.m. - 8:30 a.m. Pine



Stay Ahead of the Curve: [stey uh-head ov thuh kurv]

VERB: Above the average baseline of expectations or requirements; forward thinking; representing the top percentile of results that have the understanding or skills to set apart.

Session 1 8:30 a.m. - 10:00 a.m. Pine

Staying Ahead of the Curve: What Do Our Clients Need and How Can We Help?

Hear from a panel representing owners, design consultants, and contractors who will discuss how their world is changing and what we should be thinking about to assist them.

Presenter: Nick Kurth, Manager, Virtual Construction

Coffee Break 10:00 a.m. - 10:15 a.m. Garden Foyer A

Session 2 10:15 a.m. - 12:00 p.m. Pine

The Future of Membership is NOW: Three Actionable Solutions for Jump Starting Your Membership Strategy

In this session, Kathi will discuss: embracing change, keeping your promise, and getting your creative on. Through exercises and discussion groups, we will reinforce the strategies for change.

Presenter: Kathi Rabil, CEO, Slice Works

Lunch 12:00 p.m.—1:30 p.m. Private Dining Room

New Members/First Time Lunch 12:00 p.m. - 1:30 p.m. TBD

This lunch is exclusively for new IBEE members and first time meeting attendees, hosted by the IBEE President and President-Elect. If this is your first time attending the IBEE meeting, be sure to check the box located on the registration form. We will contact you with further details.

Thursday, June 13, 2013 (continuation)

Session 3

1:30 p.m. - 2:00 p.m.

Pine

Value Proposition: High Quality Programs for Your Membership

Discuss the opportunity for increasing value for membership through educational sessions for members' employees. (i.e. PMs, Estimators, Contract Administrators, etc.)

Membership: [mem-bər-ship]

NOUN: The state of being a member. The total amount of members in a group: *an organization with a growing membership.*



Annual Business Meeting

2:00 p.m. - 2:30 p.m.

Pine

Session 4

2:30 p.m. - 4:00 p.m.

Pine

Beg, Borrow or Steal

Hear from one another about the things we are doing to provide “the why” about belonging to a BX/ Association.

Coffee Break

3:00 p.m. - 3:15 p.m.

Garden Foyer A

Progressive Dinner in Boulder

5:15 p.m. - 11:00 p.m.

Climb on board for a taste of Boulder. Your evening experience will involve travel, food, wine and enlightening conversation with your peers and industry experts. During this progressive dinner we will visit three different restaurants for the three different courses. Included in the event are: starter, entrée and dessert with one drink during each course as well as entertaining transportation.

The cost of this event is \$80.00 per person. If you are interested in attending, please sign up using the registration form included in this brochure.



Bon Appetit magazine called Boulder America's Foodiest Town in 2010. The Wall Street Journal called Boulder the “best small city for great meals” in 2009. The Denver Post wrote “Boulder still has the best food per square mile in the state” in August 2008. Restaurants and bars in Boulder continue to rack up the accolades, including three Food & Wine mentions of 50 Best Bars in America in 2011 and 2012, America's Best New Bars in 2011, Top Sommeliers of 2012 and Travel & Leisure's Best Italian Restaurants in the United States in 2012.

www.bouldercoloradousa.com

Friday, June 14, 2013



Relevancy: [rel-uh-vuhn-see]

ADJECTIVE: The condition of being relevant, or connected with the matter at hand: *Keeping relevancy for your exchanges.*

Continental Breakfast 7:30 a.m. - 8:30 a.m. Garden Foyer A

Session 5 8:00 a.m. - 9:00 a.m. Pine

Keeping Relevant: Collaboration Trends in Construction

In this session, learn about BIM, Lean, IPD, SAP: what are they, what do they mean for construction and what opportunities exist for BXs and LCAs?

Presenters: Wayne Moloznik, Realignment Group and Philip Schell, B4 Consulting

Session 6 9:00 a.m. - 9:15 a.m. Pine

Collaboration Tools

Enterprise Content Management and Business Collaboration Tools are the buzz words about how we interact. This session will provide a brief overview of their features and how they assist in sharing information.

Presenter: Philip Schell, B4 Consulting

Session 7 9:15 a.m. - 10:00 a.m. Pine

Relevancy In Our Services: “Words of Wisdom From Three Wise Men”

This panel of Exchange Executives will share how they keep their associations vibrant and relevant.

Presenters: Dave Smith, Calgary Construction Association; Michael Tollette, Virtual Builders Exchange, LLC; G. Jason Anderson, Builders Exchange of Tennessee

Coffee Break 10:00 a.m. - 10:15 a.m. Garden Foyer A

Technology Competition 10:15 a.m. - 11:30 a.m. Pine

During this session, a discussion will be held about what technology is being used by our competition and opportunities for collaboration.

Presenter: Rex Klein, Barryhund Administrators

Friday, June 14, 2013 (continuation)

Session 9 11:30 a.m. - 12:00 p.m. Pine

What are the Noticeable Benefits to Using Social Media in Our Construction World?

This session will review the practical implementation tactics and noticeable benefits. Kathi will be joined by two association/BX managers during this presentation.

Presenter: Kathi Rabil, CEO, Slice Works

Luncheon 12:00 p.m. - 1:30 p.m. Private Dining Room

Awards Ceremony and Board of Directors Induction

Lose Your Marbles: [luz yər mär-bəlz]

VERB: To go crazy. To go out of one's mind. To start acting in a strange way and forgetting things.



Session 10 1:30 p.m. - 3:00 p.m. Pine

Change the Game: Don't Lose Your Marbles

Life is a game. Business is a game. Literally, everything is a game with winners, losers, spectators - plus those who coast by choice.

Presenter: Tim Gard, Motivational Speaker

Session 11 3:30 p.m. - 4:00 p.m. Pine

Sharing Your Action Plan or "Aha" Moment

In conclusion to this convention, attendees will revisit the introductory icebreaker session and share their results.

Wind Down Cocktail Reception 5:00 p.m.—7:00 p.m. Omni Suite

Wind down after two days of thought-provoking insight amid peers while discussing plans for next year's educational needs that will drive Builders Exchanges and Associations to thrive in this world of change.

Sponsored by:

Calgary Construction Association and Dell Communications





Registration Deadline - Monday, June 3, 2013

IBEE Delegate (\$400 USD)

Companion/Spouse (\$250 USD)

Price includes 2 breakfasts, lunches and receptions

Delegate Name/Title: _____

Delegate Name/Title: _____

Delegate Name/Title: _____

Organization: _____

Business Address: _____

City: _____ Province/State: _____

Country: _____ Postal Code/Zip: _____

Phone: _____ Fax: _____

Email: _____

Companion/Spouse(s): _____

Is this your first time attending an IBEE Meeting? YES NO

IBEE Delegates Attending _____ x \$400 per person = \$ _____

Companion/Spouses Attending _____ x \$250 per person = \$ _____

Attending Wednesday's Reception _____ *included*

Attending Friday's Reception _____ *included*

I am interested in receiving more information about golf at the resort.

Progressive Dinner

Persons Attending _____ x \$80 per person = \$ _____

Member Sponsor (see previous page for details)

Platinum \$1,000 Gold \$500 Silver \$250 Bronze \$100

Total Registration Amount \$ _____

Payment:

Make check payable to "International Builders Exchange Executives (IBEE)" or

VISA / MasterCard / AMEX / Diners / Discover (circle one)

_____/_____/_____/_____ Expiration: ____/____

Signature: _____

Please complete and return this form with payment in US dollars to:

International Builders Exchange Executives (IBEE)

One Regency Drive, P.O. Box 30

Bloomfield, CT 06002

Phone: 855-719-0733 Fax: 860-286-0787 Email: info@ibeeonline.com

Registration Form

Mark your calendars for future IBEE meetings!

2014 Mid Year Meeting

January 28 –31

The US Grant, San Diego, CA



2014 Annual Meeting

June 18-20

Omni Hotel, Nashville, TN

